INKYMA

CAPABILITY STATEMENT

People First AI Implementation

Inkyma LLC is an **SBA-certified woman-owned small business (WOSB)** that provides artificial intelligence consulting, implementation, and training. Since 2010, Inkyma has helped organizations take repetitive work off their staff.

SBA U.S. Small Business Administration WOSB CERTIFIED

- WOSB certified
- SAM.gov active, all awards
- In business since 2010

CORE COMPETENCIES

- **AI discovery and roadmaps**
  Staff interviews, a cost-ranked list of every use case, and a roadmap.
- **Application development**
  Custom applications and front ends on top of the client's systems of record.
- **Business process automation**
  Custom code and artificial intelligence that take repetitive steps off staff.
- **AI training**
  Workshops and hands-on AI training for staff and leaders.
- **AI agents and chatbots**
  Agents and customer-service chatbots that answer, book, and route work.
- **Systems interoperability**
  AI bridges that let separate systems talk to each other.
- **Monitoring and repair**
  Automated monitoring and repair agents that keep client automations running.
- **Management consulting**
  Process design and change support for adopting AI.

THE PEOPLE FIRST AI-OS METHOD

01 Discovery and roadmap
Interview staff; rank use cases by time saved.

02 Project planning
Map today's process and the new one with AI.

03 Build and test
Build one use case at a time against agreed success criteria.

04 Refine and support
Measure, adjust, and move on to the next use case.

PAST PERFORMANCE

AI training for government and business teams Federal and commercial · 2024–present
Two-day AI for Government Professionals workshop for a federal acquisition center (as a subcontractor); staff comfort using AI rose from 4.5 to 6.9 out of 10. Also SBDC workshops and advising, and staff training for engineering, construction, and human services teams.

AI implementation for a public charter school K-12 education · 2025–present
Discovery and roadmap interviews with staff, then AI implementation for each use case: tour booking, inbox triage, and agents for policy mining.

Business-development AI suite Defense contractor support · 2025–present
Capture and CRM apps, bid or no-bid analysis, proposal drafts, and SAM.gov data enrichment.

AI customer-service chatbot Home services · 2024–2025
Chatbot on the website and Facebook Messenger that answers questions, books consultations, and sends leads to the CRM.

Client references available on request.

DIFFERENTIATORS

- **People first.** Every project starts with the staff who do the work.
- **Secure AI path for federal work.** Claude through Amazon Bedrock in AWS GovCloud (FedRAMP High), or an agency-approved tool.
- **You own it.** The client owns the code, prompts, and configuration, and solutions run in the client's own tenant where possible.
- **16 years** delivering client projects and business automation.

COMPANY DATA

UEI	CAGE
LDF6GMHXKGJ8	25D73

SAM.gov	Active to 09/20/2027
Status	SBA-certified WOSB
Location	Colorado Springs, CO area

NAICS CODES

541512 Computer Systems Design (primary)
541511 Custom Computer Programming
541519 Other Computer Related Services
541611 General Management Consulting
541613 Marketing Consulting
541618 Other Management Consulting
611430 Management Development Training

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